



SHERPA EXECUTIVE COACHING



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Sherpa Strength: The Newsletter of Executive Coaching

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Coaching Tips- Expectations

It's happened to the best of us. You assign your client homework for the week. He needs to follow up with his executive contact, seek feedback with his peers, or start tracking a new behavior. When you meet, he gives you an excuse as to why the homework couldn't be done. [READ MORE.](#)

Five top reasons

to order journals at the Sherpa Store

1. Journals are in your comfort zone. You know exactly what's going to happen on the next page.
2. Your client gets to write their name on the front page. They love it.
3. Clients love getting a chara day one. They don't need to clean up their act (yet).
4. You support your community. We notice. You get attention.
5. Making copies doesn't impress your clients, or impress the publishers' legal team.



Truth in Words

It's nice to know what's really going on. It's nice to know the truth. One of the most important commitments we make is the solemn oath: "The truth, the whole truth and nothing but the truth."

[READ MORE.](#)



Performance Evaluations

For the Sherpa Coach...
Here's a case study to see how you would handle a difficult client...

[READ MORE.](#)

New store item!

Client Initiation Package: Perfect for your new client: 1 of each: DISC evaluation, Sherpa journal, Three sentence pyramid, Sherpa logo q-tip container, 'Listen, Think, Communicate' bandage dispenser; Sherpa 'stress' mountain, and Accountability House keychain. [STORE LINK](#)



Be Careful What You Call It

In our 2010 Coaching Survey, we asked executive coaches whether they follow a published process. Seemed like a fairly straightforward question. The results turned out to be a surprise.

[READ MORE.](#)

Upcoming Executive Coaching Certifications:

- University of Georgia : Mar 15-19 and May 11-14, 2010
- Texas Christian University: February 22-26, April 12-15, 2010
- Miami University, Ohio: March 8-12 and April 26-29, 2010

The 5th Annual Sherpa Coaching Conference:

An invitation-only event for clients and university graduates.
Save the date: June 6-8, 2010, Cincinnati, Ohio

Reaching the Summit: The Olympics remain the most compelling search for excellence that exists in sport, and maybe in life itself.
~Dawn Fraser, Olympic swimmer

Question for coaches: What is the hardest tool for you to use in the Sherpa process? Send your response to info@sherpacoaching.com, with the subject line of "tool". Information to be used at the Sherpa conference.